

Life Is On Schneider

# Quickly scale your monitoring program to save on delivery costs without the large upfront capital expense.

You know the delivery effeciency you can gain from a remote level monitoring program. By only delivering to your customer's tanks when you can maximize the amount delivered, you save money while making sure your customers don't run out. The difficulty has been the amount of capital investment required to purchase monitors for a large percentage of your customer's tanks. This limits the efficiency you can acheive.

To help, we offer the Centeron Monitoring as a Service, (MaaS) program. The MaaS program now makes it possible to install a Centeron monitor in every one of your customer's tanks without the large capital expenditure.

# Capture delivery effeciency faster

With Centeron MaaS, you don't have to purchase monitors. You simply pay a low monthly fee for the monitor and your choice of data plans. This allows you to deploy many times the number of monitors for the same level of investment as puchasing them. The greater number of monitors you install the better information you will have for making delivery decisions and the faster you will capture savings.

Centeron MaaS makes it possible to monitor all of your customer's tanks. Monitoring more tanks means that you can make delivery decisions based on real data rather than guessing. This improves your customer service and avoids product run outs.

# No more worries about cellular technology changes

With Centeron MaaS, when cellular technology changes, monitors in the program will be upgraded to the new technology when needed ensuring continued access to the information you need to run your delivery operations efficiently.

### Centeron MaaS benefits include:

- Low monthly fee for monitor and data
- Ability to select from several data plans and change the plan for a monitor as needed
- Battery replacements for monitors covered by the MaaS program
- 5-year warranty on monitor hardware
- MaaS program monitors will be upgraded to new cellular technology when necessary

With Centeron MaaS you can economically monitor all of your customer's tanks.

- · Low monthly fee
- 5-year warranty
- · Batteries included

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## Key benefits of wireless tank monitoring

With a wireless remote tank monitoring system, you can have a real-time view of your inventory and never be caught off guard again. You can be more strategic in your fleet deployment, more efficient in your deliveries, and provide greater value to your customers.

## Drive your operations with data

Eliminate guesswork with a system that tells you what you have, where you have it, and when you don't have enough. You'll be able to avoid costly run-outs, expensive emergency deliveries and short fills, and potential lost business. You'll know exactly when to pick up and when to deliver.

- · With a few clicks in your web application, you can instantly view inventory levels at each customer or bulk tank site.
- Know how many days remain until a tank needs to be filled, the average usage over time for each customer, and which tanks are the highest priority to fill.
- · Receive automatic alerts when your inventory levels fall below your pre-configured, customized inventory points.

### Become more competitive through increased efficiencies

On average, deliveries are only filling 35 to 40 percent of each tank, meaning the tank was already more than half full. With a tank monitoring system, average fill rates can be improved by 65 to 70 percent.

- · Cut your deliveries in half while still delivering the same amount of product.
- · Increase your profitability by keeping costs low, allowing you to do more business with your existing assets.
- Maximize your fleet by eliminating half loads and no loads.
- Instantly see your real-time inventory levels, saving the time and costs associated with physical inventory checks.

### Enhance your customer service

Expensive emergency deliveries, unnecessary fills, and poor inventory visibility have the potential to damage your reputation and your bottom line. With a wireless remote tank monitoring system that provides instant access to your current inventory levels, you can better serve your customers and keep their costs low.

- Help customers that need fuel today and avoid the practice of topping off.
- Provide customers with greater peace of mind with alerts that tell when there is abnormal activity at a tank, such as on weekends or when a large amount of fuel is used.
- Create a predictive model for deliveries and inventory management, allowing you to better serve your customers and maintain a strong, loyal customer base with usage data for your customers.

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